

## COURSE PLANNER

### Steven L. Sugarman, Esq.

STEVEN L. SUGARMAN & ASSOCIATES  
BERWYN, PHILADELPHIA, LANCASTER, ALLENTOWN  
AND CHERRY HILL, NEW JERSEY



Mr. Sugarman concentrates his practice in the field of community association law, real estate and construction litigation. He is a member of the College of Community Association Lawyers and a past president of the Community Associations Institute (CAI), Pennsylvania/Delaware Valley Chapter. As chairman of CAI's Legislative Action Committee in Pennsylvania, Mr. Sugarman actively participates in the drafting of key legislation governing common interest communities in Pennsylvania and serves as an expert witness in community association matters brought before our courts and Legislature. Mr. Sugarman is an adjunct faculty member at Villanova Law School where he teaches "Condominium and Homeowner Association Law," and his writings include the article, *Setting the Standard of Care in Premises Liability Cases*, published in CAI's Journal of Community Association Law. Selected for inclusion in *Pennsylvania Super Lawyers*® every year since 2007, Mr. Sugarman is a graduate of Cornell University and Temple University School of Law.

## FACULTY



**Marshal Granor, Esq.**  
GRANOR & GRANOR  
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**Philip B. Korb, Esq.**  
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## BUYING AND SELLING HOMES IN CONDOMINIUMS AND PLANNED COMMUNITIES

PHILADELPHIA & SIMULCAST - WED., NOV. 18, 2015

Philadelphia | Wed., Nov. 18, 2015  
Live Webcast | Wed., Nov. 18, 2015  
Simulcast | Wed., Nov. 18, 2015

Chambersburg	Mechanicsburg
Doylestown	Pittsburgh
Erie	Plymouth Meeting
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Lebanon	

12:00 PM TO 4:15 PM; CHECK-IN AND LUNCH BEGIN AT 11:30 AM

4 SUBSTANTIVE CREDITS

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# PBI50

50 YEARS OF EXCELLENCE IN CLE

## BUYING AND SELLING HOMES IN CONDOMINIUMS AND PLANNED COMMUNITIES



4  
CLE

This program has been approved by the Pennsylvania Continuing Legal Education Board for 4 hours of CLE credit in substantive law.

# BUYING AND SELLING HOMES IN CONDOMINIUMS AND PLANNED COMMUNITIES

## LEARN ABOUT THE UNIQUE ISSUES IMPACTING SALES

As condominiums and planned communities continue to evolve, so do the transactional issues between buyers and sellers. Learn about the unique and critical issues impacting the sales of homes in common interest communities involving builder-developers, re-sales, the agreement of sale, title issues and “over 55” regimes. Explore the emerging statutory and decisional law effecting such sales, and take away practical tips to ensure a successful closing in your transaction.

## FOCUS ON THE PURCHASE, SALE AND APPLICABLE LAW

Our experienced faculty will use an interactive approach to focus upon the issues involved in these purchases and sales. They’ll examine:

- ▶ Initial sales from the builder-developer, including required disclosures and warranties
- ▶ Re-sales of existing homes and the buyer’s right of rescission
- ▶ Specific provisions in the parties’ agreements of sale and unique title issues
- ▶ What to look out for in adult 55+ regimes, including distinctions with continuing care retirement communities (CCRCs) and related issues

## WHO SHOULD ATTEND?

This is a must course for attorneys representing buyers and sellers, builder-developers, municipalities, associations and unit owners who need to be “in the know” on the current trends and applicable law impacting the sale and purchase of homes in condominiums and planned communities in today’s marketplace.

### MARK YOUR CALENDAR

visit [www.pbi.org](http://www.pbi.org) or call 800-247-4724

## PBI'S 19<sup>TH</sup> ANNUAL REAL ESTATE INSTITUTE

Pennsylvania Convention Center, Philadelphia | Thurs.– Fri., Dec. 10-11, 2015

Not only will you learn about significant case law, regulatory and legislative developments, you’ll understand how these developments may alter the advice you offer your clients. Networking, renewing old friendships, meeting new colleagues and having a good time are all part of what the Institute offers. The relationships you develop and the face time you have with your colleagues and the faculty is unmatched at other events. You’ll enjoy the continental breakfasts, refreshment breaks and lunches, too!

## SCHEDULE

12:00 – 1:00	Initial Sales of New Homes from the Builder-Developer
1:00 – 2:00	Resales of Existing Homes
2:00 – 2:15	Break
2:15 – 3:15	Agreements of Sale and Unique Title Issues
3:15 – 4:15	Buying and Selling in Age-restricted Communities

## DATE & LOCATIONS

12:00 pm to 4:15 pm; check-in and lunch begin at 11:30 am

Philadelphia | Wed., Nov. 18, 2015

Live Webcast | Wed., Nov. 18, 2015

Go to [catalog.pbi.org](http://catalog.pbi.org) to register.

Simulcast | Wed., Nov. 18, 2015

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## PENNSYLVANIA CONDOMINIUMS: MODEL FORMS & COMMENTARY SECOND EDITION

A practical and reliable guide containing a model public offering statement; model declaration and model bylaws, public offering schedules and checklists, and advice on how to use the forms and draft documents. This book provides you with important updates resulting from both recent legal developments and lessons learned after the real estate downturn in the late 2000s.

Pub. #8221 — 6" x 9" softcover, 204 pages  
Published May 2014, Includes CD-ROM—\$59

**Registration Policy:** Pre-registered customers will receive priority on the distribution of course materials. Walk-in registrations will be accepted on a space-available basis; register in advance to avoid our \$25 walk-in fee. Please check [www.pbi.org](http://www.pbi.org) or call (800) 247-4724 to confirm space is available and the schedule has not changed.

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**Speaker Substitutions:** PBI reserves the right to substitute speakers at all programs.

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**Registration Confirmation:** To receive a confirmation, please be sure to include your email address on the registration form.

**Weather Related Cancellations:** Check [www.pbi.org](http://www.pbi.org) or call (800)-932-4637 ext. 2205.

## BUYING AND SELLING HOMES IN CONDOMINIUMS AND PLANNED COMMUNITIES

9045  
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### DATE & LOCATIONS

Philadelphia | Wed., November 18, 2015

Simulcast | Wed., November 18, 2015

Location: \_\_\_\_\_

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Course Book 2015-9045 \$69 plus \$8.00 S&H & \$4.62 tax (\$81.62)

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Audio CD & Book Set ACDS-9045 \$99 plus \$8.00 S&H & \$6.42 tax (\$113.42)

If you are ordering course materials separately, please allow two weeks after the first program for the shipment of books and 4 to 6 weeks for shipment of the CDs and book/CD sets.

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\$99 Paralegals attending with an atty.

\$125 Judges and judicial law clerks

\$115 Judges and judicial law clerks admitted after 1/1/11

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